

M.C.M. (CBCS Pattern) Semester-I
PCMCMT101 - Commercial Practices

P. Pages : 3

Time : Three Hours



GUG/W/24/10754

Max. Marks : 80

- Notes :
1. All questions are compulsory.
 2. All questions carry equal marks.

1. a) Explain the concept of Income Tax.
- b) Explain Accounting: Process in double entry accounting system.

OR

- c) Journalise the following transaction in the books of Prashan General Stores.

2024	April	1	Prashan commenced business with cash ₹ 50,000
		2	Goods purchased for cash ₹ 50,000
		3	Sold goods for cash ₹ 30,000
		5	Paid rent ₹ 2,000 in cash
		10	Sold goods to Mr. Vikas 50,500 on credit
		15	Purchased furniture of ₹ 20,000
		20	Paid salary ₹ 5,000 in cash
		30	Received a cheque of ₹ 25,000 from Mr. Vikas

- d) Prepare trial balance as on 31st March, 2024

Land & Building	1,80,000
Plant & Machinery	3,31,200
Sundry debtors	83,200
Sundry creditors	61,800
Purchases	2,00,000
Return outwards	10,000
Salaries	25,600
Sales returns	50,000
Sales	6,15,000
Carriage Inwards	14,000
Wages	80,000
Rent, Rates & Insurances	97,560
Stock 1 st Jan 2023	95,200
Share Capital	4,00,000
Reserve fund	30,000
Profit & loss A/c on 1 st Jan 2023	17,600
Bank overdraft	22,360

2. a) Define break even analysis. Explain its nature and scope.
- b) Explain the type of costing.

OR

- c) The operating result of a company for last two years are as follows:

Year	Sales (₹)	Profit (₹)
2023	25,000	5,000
2024	37,500	10,000

Calculate :

- i) P/v Ratio.
 - ii) Variable cost
 - iii) Fixed cost
 - iv) Break even-sales volume.
 - v) Sales to earn a profit of ₹ 27,500.
 - vi) Profit when sales are ₹ 20,000
- d) Prepare cost sheet:

Particular	(₹)
Stock of Raw material as on 1-1-2024	16,000
Stock of Raw material as on 31-3-2024	7,000
Stock of Finished goods as on 1-1-2024	4,500
Stock of finished goods as on 31-3-2024	5,800
Purchase of Raw material	54,000
Sales	1,30,000
Direct wages	22,000
Indirect wages	1,800
Rent of factory building	6,000
Rent of office building	3,600
Depreciation of office furniture	1,200
Carriage inward	1,000
Carriage outward	400
Advertisement expenses	2,400
Depreciation on machinery	2,000
Salaries of office staff	12,000
Sales Commission	2,800
Motive Power	3,500
Work in progress as on 1-1-2024	8,100
Work in progress as on 31-1-2024	4,400
Direct expenses	1,700

3. a) Define the term contract state the essential of valid contract.
- b) State the duties & liabilities of partnership.

OR

- c) Difference between share & Debenture.
- d) Explain concept of offer & acceptance.
- 4. a) Discuss management in an art science & profession.
- b) Define leadership explain its types.

OR

- c) Explain term management of H.R.
- d) State the element & process of communication.
- 5. Solve all questions.
- a) Explain Basic Concept of Income Tax.
- b) Explain Term Break Even Point.
- c) Explain term MOA.
- d) Explain the concept of Management.
