

M.B.A. (CBCS Pattern) Semester - III  
**PCB3EF1 - External Sector in India - Policy, Procedures & Practices**

P. Pages : 1

Time : Three Hours



**GUG/S/23/10701**

Max. Marks : 70

- 
- Notes : 1. Attempt **any five** questions.  
2. All questions carry equal marks.

- |     |                                                                 |    |
|-----|-----------------------------------------------------------------|----|
| 1.  | Discuss growth and composition of exports and imports in India. | 14 |
| 2.  | Explain trade areas for export promotion.                       | 14 |
| 3.  | Describe the role of Government in export promotion.            | 14 |
| 4.  | Discuss about chambers of commerce.                             | 14 |
| 5.  | Explain export quality and packaging standards.                 | 14 |
| 6.  | State the role of clearing and forwarding Agents.               | 14 |
| 7.  | Discuss EXIM Documentation.                                     | 14 |
| 8.  | Elaborate the term Letter of credit.                            | 14 |
| 9.  | Discuss settlement of International Disputes.                   | 14 |
| 10. | Write short notes on <b>any two</b> .                           | 14 |
|     | a) Air Insurance.                                               |    |
|     | b) Logistics Management.                                        |    |
|     | c) Commodity Boards.                                            |    |
|     | d) Export Incentives.                                           |    |

\*\*\*\*\*