



# **Gondwana University, Gadchiroli**

## **FACULTY OF COMMERCE**

**DIRECTION GOVERNING THE EXAMINATION  
LEADING TO AWARD OF THE TWO YEARS POST GRADUATE DEGREE  
COURSE MASTER IN BUSINESS ADMINISTRATION IN THE FACULTY OF  
COMMERCE(MANAGEMENT BOARD) WITH SEMESTER PATTERN &  
CHOICE BASED CREDIT SYSTEM FROM THE YEAR 2016-17**

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# **Introduction**

## **1.1 Need for academic reforms in Indian Higher Education:**

In the knowledge based society, quality of higher education is of prime importance. There are many concerns about the quality of education imparted to the learners and its overall impact on the development of the nation. In the existing system lack of flexibility in the curriculum and absence of comprehensive national framework for facilitating mutual give & take of the academic programs offered by different higher education providers is the main lacuna. It is the need of time to give serious re-look at the existing systems& introduce reforms wherever possible.

## **1.2 Recommendations of National Regulating Authority:**

The University Grant Commission (UGC) NAAC, Distance Education Council (DEC) & National Knowledge Commission (NKC) have suggested the recommendations to improve upon the quality & effectiveness of higher education in the country. It is the need to develop a Choice-Based Credit System (CBCS) in tune with global trends & adaption of grading system for learner performance. Today, there is a need for fully convertible credit-based system, acceptable to other universities.

All the major higher education providers across the globe are operating the systems of credits.

## **1.3 The concept of CBCS in brief :**

CBCS essentially redefines the curriculum into smaller measurable entities of modules/units with the hours required for studying/learning. The mechanism is to be developed to combine these modules in different ways so as to improve quality for a given programme. The learner is at the center of all academic transactions.

## **1.4 Need for Introduction of CBCS :**

The features highlighted by UGC are: enhanced learning opportunities, ability to match learners' scholastic needs and aspirations, inter university transferability of learners (after completion of semester) allows part completion of an academic programme in the Institution of

enrollment & part completion in other (recognized) institution. This scheme provides improvement in educational quality and excellence, flexibility for working learners to complete the programme over an extended period of time, standardization and compatibility of educational programmes across the country.

### **1.5 Advantages of Credit System:**

- Shift in focus from teacher-centric to student- centric education, since the workload is calculated on the time spent in learning, and not in teaching.
- Helps to record work and document learner workload.
- Helps self-paced learning.
- Allows more flexibility to the learners to choose the programs.
- Respects “Learner Autonomy”. Allows learners to choose according to their own learning needs, interests and aptitudes.
- Makes education more broad-based. One can take credits by combining unique combinations.
- Facilitates learner mobility. Offers the opportunity to sliding at different times and in different institutions. Credits earned at one institution can be transferred to another.
- Is beneficial for achieving more transparency and compatibility between different educational structures.
- A credit system can facilitate recognition procedures as well as access to higher education for non-traditional learners.

### **1.6 Scientific approach to Implementation :**

To implement the credit system, a scientific approach has to be adopted for the benefit of the learner.

### **Key terms :-**

- 1. Academic Year :** Two consecutive (one odd+ one even ) semester constitutes one academic year.
- 2. Choice Based Credit Systems (CBCS) :**The CBCS provides choice for students to select from the prescribed courses (core, elective or soft skill courses).

- 3. Course :** A course is essentially a constituent of a **Programme**. The course should define learning objectives and learning outcome. A course may be designed to comprise lectures / tutorials / laboratory work/ field work/ outreach activities/ project work/ seminars / term papers/ assignments/presentations / self-study etc. or a combination of some of these.
- 4. Credit :** A unit by which the course work is measured. It determines the number of hours of Instructions required per week.
- 5. Credit Point:** It is the product of grade points & number of credits for a course.
- 6. Grade Point :** It is numerical weight allotted in each any different letter grades.
- 7. Letter Grade :** It is an index of performance of students in a said course. Grades one denoted by O, A<sup>+</sup>, A , B<sup>+</sup>, B & F.
- 8. Semester Grade Point Average (SGPA):** It is the measure of performance of work done in a semester. It is the ratio of total credit points earned by a student in various courses registered in a semester & the total course credits taken during that semester.
- 9. Cumulative Grade Point Average (CGPA):** The CGPA is the ratio of total credit points earned by a student in various courses in all semester and the sum of total credits of all courses in all semester.
- 10. Programme :** An educational program leading to award of degrees, diplomas or certificates.
- 11. Semester:** Each semester will have 90 teaching days.
- 12. Transcript or Grade Card Certificate :** Based on the grades earned, a grade card should be issued to student after every semester. It should display the details (course code, title, number of credits, grade) along with **SGPA** of that semester & **CGPA** earned till that semester.

## **Types of Courses: -**

Courses in a Programme may be of three kinds: Core, Foundation & Elective.

**1. Core course:** This is the course which is to be studied compulsorily by a student as a core requirement of a Programme in a said discipline of study.

### **2. Foundation Course:**

May be of two kinds: **Compulsory Foundation** (Ability Enhancement Compulsory Course) & **Elective Foundation** (Skill Enhancement Course). Compulsory foundation is those courses based upon a content that leads to knowledge enhancement. They are mandatory for all disciplines. Elective foundation courses are value-based & aimed at man-making education.

### **3. Elective Courses:**

Elective course is a course which is to be chosen from a pool of papers, it may be

- Supportive to the discipline of study.
- Providing an expanded scope.
- Enabling learner to get an exposure to some other discipline / domain
- Nurturing students' proficiency /skill.

**An Elective** may be generic elective, focusing on those courses, which add generic proficiency. **An elective** may be discipline centric or may be chosen from an unrelated discipline. It may be called **Open Elective**.

# GONDWANA UNIVERSITY, GADCHIROLI

## FACULTY OF COMMERCE

### Direction No.205 of 2016.

#### **EXAMINATIONS LEADING TO THE POST GRADUATE DEGREE COURSE (MASTER OF BUSINESS ADMINISTRATION) IN THE FACULTY OF COMMERCE WITH SEMESTER PATTERN & CHOICE BASED CREDIT SYSTEM Direction, 2016.**

WHEREAS, the University Grants Commission, New Delhi vide D.O. No. F-2/2008 (XI Plan), dated 31 January 2008 regarding new initiatives under the XI Plan Academic reforms in the University has suggested for improving quality of higher education and to initiate the academic reform at the earliest.

**AND**

WHEREAS, the Board of Studies in Faculty of Commerce in its meeting held on 23.04.2012 prepared the Course and Examination Schemes for Post Graduate Course (M.B.A.) and recommended for introducing the Semester Pattern with **Choice Based Credit System in the Faculty of Commerce from the academic session 2016-17.**

**AND**

WHEREAS in the Faculty of Commerce in its meeting held on 03.05.2012 considered and approved the recommendations of Board of Studies regarding the syllabi of I and II Semester as per the course and examination scheme passed by the respective board of studies in the Faculty of Commerce from the year 2012-13.

**AND**

WHEREAS, the Academic Council in its meeting held on 09.05.2012 considered and approved the recommendations of the Faculty of Commerce for introducing Semester Pattern with **Choice Based Credit System for award of Degree Post Graduate Degree (M.B.A.) in the Faculty of Commerce**

**AND**

WHEREAS, the matter is required to be regulated by an Ordinance.

**AND**

WHEREAS, ordinance making is a time consuming process, Now, therefore, I, **Dr. N. V. Kalyankar**, Vice Chancellor Gondwana University, Gadchiroli in exercise of powers vested in me under Section 14(8) of the Maharashtra Universities Act, 1994, do hereby issue the following Directions :-

1. This Direction may be called **“Examinations leading to the post graduate degree of M.B.A. in the Faculty of Commerce Direction, 2016.”**
2. This Direction shall come in to force with effect from the date of its issuance.
3. The duration of M.B.A. course shall be of Two years consisting Semester-I & II in first year and Semester-III & IV in second year. In semester I & II the student has to pursue core courses and compulsory foundation courses. However in semester III the student has to pursue the core courses, compulsory foundation courses and elective courses. In semester IV the student has to pursue the courses of specializations chosen in semester III.
4. Subject to compliance with the provisions of this Direction and of other ordinances in force from time to time, an applicant for admission to this course shall have passed degree examination of Gondwana University, Gadchiroli or any other recognized University equivalent thereto with 50% aggregate

marks for open category and 45% marks (aggregate) for Backward Class candidates or as notified by the state Government from time to time. Provided that Students admitted through Common Entrance Test (CET) conducted by Directorate of Technical Education or any other entrance examination conducted by competent authority approved by the Directorate of Technical Education and fulfilling the eligibility conditions prescribed by the Gondwana University shall only be admitted to this Course.

5. The Examinations for Semesters I, II, III and IV shall be held twice a year at such places and on such dates as may be fixed by the University.
6. The fees for examination shall be as prescribed by the Gondwana University Gadchiroli from time to time.
7. Applicant for the examination prosecuting a regular course of study leading to the Master Degree in Business Administration shall not be permitted to join any other course in this University or any other University simultaneously.

**8. Choice based Credit System of evaluation :-**

- a) The M.B.A. programme shall consist of **Thirty Courses** (Papers or Subjects in old terminology) and a project in any of the specialization area opted by the student from elective foundation or elective courses.
- b) The student shall have a choice available in “Elective Foundation” and “Elective Courses” in semester III. From both of these, the student has to select either two specializations from group 1 i.e. A/B/C or one from each group i.e. either A/B/C from group 1 or D/E/F/G/H/I/J from group 2.
- c) **The courses are segregated in two groups viz. Hard core or Compulsory courses (Comprising of basic subjects of Business Management) and foundation specialization (Subjects oriented towards Competency building in various functional areas of Business Management).**
- d) A candidate from M.B.A. can choose only groups of specialization available in third semester. Such candidate can choose either both specialization groups from elective foundation or one group each from elective foundation and elective specializations. He / She has to pursue two (2) subjects in third semester, and three (3) subjects in fourth semester from each group of specialization chosen by him during third semester.

|                                  |                                      |                                     |
|----------------------------------|--------------------------------------|-------------------------------------|
| Group 1<br>(Elective Foundation) | A.Marketing Management               | Specialization-I/ Specialization-II |
|                                  | B.Financial Management               | Specialization-I/ Specialization-II |
|                                  | C.Human Resource Management          | Specialization-I/ Specialization-II |
| Group 2<br>(Elective)            | D.Information Technology Management  | Specialization-II                   |
|                                  | E.HealthCare Management              | Specialization-II                   |
|                                  | F.International Business Management  | Specialization-II                   |
|                                  | G.Operations Management              | Specialization-II                   |
|                                  | H.Banking & Financial Services Mgmt. | Specialization-II                   |
|                                  | I.Agri Business Management           | Specialization-II                   |
|                                  | J.Power Management                   | Specialization-II                   |

**Note:** The affiliated Management Institutes / Colleges/ Department shall declare the Specialization it is offering before the commencement of admission process of Semester -I in their Information Brochure and web-site and communicate the same to the University well in advance. The Institute will offer the Specialization proposed only if minimum **FIVE** students opt for the same

e)

### Summary of the Total Marks and Credits

| Sr. No.      |                | University Examination | Tutorial Hours | Total Hours | Marks             |                     |             | Credits    |
|--------------|----------------|------------------------|----------------|-------------|-------------------|---------------------|-------------|------------|
|              |                |                        |                |             | Semester End Exam | Internal Assessment | Total       |            |
| 1            | Semester - I   | 230                    | 90             | 320         | 560               | 240                 | 800         | 32         |
| 2            | Semester – II  | 230                    | 90             | 320         | 560               | 240                 | 800         | 32         |
| 3            | Semester – III | 235                    | 85             | 320         | 560               | 240                 | 800         | 36         |
| 4            | Semester - IV  | 180                    | 60             | 240         | 620               | 180                 | 800         | 40         |
| <b>Total</b> |                | <b>875</b>             | <b>325</b>     | <b>1200</b> | <b>2300</b>       | <b>900</b>          | <b>3200</b> | <b>140</b> |

- f) The Semester End written examination of all the subjects & specialization courses shall be conducted by the University.
- g) The performance of the learners will be evaluated in two Components, One component will be the continuous assessment by the institute (Internal assessment) component carrying 30% marks and the second component will be the Semester wise End Examination component carrying 70% marks. The allocation of marks for the Internal Assessment and Semester End Examination will be as shown below:

|                               |  |            |
|-------------------------------|--|------------|
| 1a                            | Two periodical class tests/ case study to be conducted in the given semester   | 15 marks   |
| 1b                            | An assignment based on curriculum to be assessed by the teacher concerned  | 05 marks   |
| 1c                            | Active participation in routine class instructional deliveries   | 05 marks   |
| 1d                            | Overall conduct as a responsible learner, mannerism and articulation and exhibition of leadership qualities in organizing related academic actives | 05 marks   |
| <b>1</b>                      | <b>Internal assessment Total marks</b>   | <b>30</b>  |
| <b>2</b>                      | <b>Semester wise End Examination marks</b>   | <b>70</b>  |
| <b>Total marks per course</b> |  | <b>100</b> |

- Marks for internal assessment awarded on the basis of tests, assignment etc as determined by the teacher in the respective subject and moderated by the Director shall be notified on the college notice board for information of the students and it shall be communicated to the University 5 days before the commencement of the End Semester examinations.
  - The college shall preserve the answer sheets and assignments submitted by the students for at least one academic year, while the summery of the internal marks to be preserved as a permanent record.
  - An unsuccessful examinee at the any Internal shall be eligible for re-examination on payment of a fresh Examination fee prescribed by the University.
- h) **Summer Training:** At the end of second semester, all students will have to undergo summertraining of 8-10weeks with an industrial, business or service organization by taking a project study. The condition of successfully completing the programme shall not be deemed to have been satisfied unless a student undergoes summer training under the supervision of the



department in organizations as approved by the Director/ Principal/ Head / Faculty from time to time. Alternatively Director/ Principal/ Head / Faculty of the Department/ College/ Institute may allocate the sector/ industry/ company specific project to the individual student. Each student will be required to submit a project report to the Department/ College/ Institute for the work undertaken during this period within three weeks of commencement of the third semester for the purpose of evaluation in the third semester. .

- i) **Conversion of Marks to Grades and Calculations of GPA (Grade Point Average) and CGPA (Cumulative Grade Point Average ):**In the Credit and Grade Point System, the assessment of individual Courses in the concerned examinations will be on the basis of marks only, but the marks shall later be converted into Grades by some mechanism wherein the overall performance of the Learners can be reflected after considering the Credit Points for any given course. However, the overall evaluation shall be designated in terms of Grade. There are some abbreviations used here that need understanding of each and every parameter involved in grade computation and the evaluation mechanism. The abbreviations and formulae used are as follows:-

Abbreviations and Formulae Used

G: Grade

GP: Grade Points

C: Credits

CP: Credit Points

CG: Credits X Grades (Product of credits & Grades)

SGPA =  $\sum CG$ :( Sum of Product of Credits & Grades points) /  $\sum C$ :( Sum of Credits points)

SGPA: Semester Grade Point Average shall be calculated for individual semesters. (It is also designated as GPA)

CGPA: Cumulative Grade Point Average shall be calculated for the entire Programme by considering all the semesters taken together.

While calculating the CG the value of Grade Point 1 shall be consider Zero (0) in case of learners who failed in the concerned course i.e. obtained the marks below 50.

After calculating the SGPA for an individual semester and the CGPA for entire programme, the value can be matched with the grade in the Grade Point table as per the TEN (10) Points Grading System and expressed as a single designated GRADE such as O, A+, A, B+, B & F.

| MARKS SCORED                 | Grade Points<br>(on 10 point<br>scale) | Grade          | Remark        |
|------------------------------|--|----------------|---------------|
| 85 AND ABOVE                 | 10                                     | O              | Outstanding   |
| 70 to less than 85           | 9                                      | A <sup>+</sup> | Excellent     |
| 60 to less than 70           | 8                                      | A              | Very Good     |
| 55 to less than 60           | 7                                      | B <sup>+</sup> | Good          |
| 50 to less than 55           | 6                                      | B              | Average       |
| Less than 50                 | 0                                      | F              | Fail          |
| <b>Absent in Examination</b> | <b>0</b>                               | <b>Ab</b>      | <b>Absent</b> |

Note: Final Mark List will only show the Grade Points & Grades.

- i) Provision governing the award of grace marks for passing an examination, securing higher Grades shall apply to the examinations.

9. Project Work will be compulsory for each student appearing at the semester- IV (M.B.A) Examination.

- (i) Project shall carry 200 marks as follows-

|                                     | Marks |
|-------------------------------------|-------|
| Project work                        | 100   |
| Seminar and open defense evaluation | 50    |
| Viva-voce                           | 50    |
| TOTAL                               | 200   |

- (ii) For Project work/Research work a batch of **Thirty** students per guide /supervisor has to be allotted by the Institute.
  - (iii) A copy of Project work (Printed or Type Written) shall be submitted to college, at Fifteen Days prior to the date of commencement of Semester-IV Examination, which will be retained by the college/Department for internal evaluation purpose
  - (iv) A Candidate shall submit with his/her project work, a certificate from the Supervisor to the effect- That the candidate has satisfactorily completed the Project work for not less than one session and That the Project work is the result of the candidates own work and is of sufficiently high standard to warrant its presentation for examination.
  - (v) Candidate shall submit his declaration that the Project is the result of his own research work and the same has not been previously submitted to any examination of this University or any other University. The Project shall be liable to be rejected and /or cancelled if found otherwise.
  - (vi) The Project work shall be evaluated through seminar and open defense and Viva-voce at the College/ Department by one External Examiner & One internal examiners appointed by the University immediately after Semester-IV End Examination.
10. The scope of the subject, percentage of passing in theory and project will be governed as per following rules:
- i) In order to pass at the Semester I, II, III & IV examinations an examinee shall obtain not less than 50% marks or B grade in each head of passing of every paper, that is to say combinely in the Semester wise End examination , internal evaluation and in two heads of passing of project work.(Appendix - A,B,C & D)
  - ii) The results of successful candidates at the end of semester-IV shall be classified on the basis of CGPA obtained in all the four semesters.
  - iii) The candidates who has passed all the semester examinations in the first attempt are eligible for ranks, provided they secure Grade A and above.
  - iv) The results of the candidates who have passed the Semester-IV examination but not passed the lower semester examinations shall be declared as NCL (not completed lower semester examinations). Such candidates shall be eligible for the Degree only after completion of all the lower semester examinations.
  - v) An unsuccessful examinee at the any semester wise end examination shall be eligible for re-examination on payment of a fresh Examination fee prescribed by the University.

11. Promotion to Higher Semester (ATKT)

- i) An unsuccessful examinee at the any semester examination shall be ALLOWED TO KEEP TERM in next higher semester in accordance to the following table:

**Table**

| Admission to Semester | Candidate should have passed in following examination | Candidate should have competed the term and appeared at least one Theory Paper | Candidate should have passed at least 50% courses of following examinations |
|-----------------------|---|--|---|
| I Semester            | Degree examination                                    | -----  | -----   |
| II Semester           | -----   | Semester-I   | -----   |
| III Semester          | -----   | -----  | Semester- I&II  |
| IV Semester           | -----   | Semester-III   | -----   |

ii) No person shall be admitted to this Programme, if he has already passed the same Programme or a Programme of any other statutory University (which has been recognized as equivalent to this programme.)

iii) A candidate who fails in any of the semester examination may be permitted to take the examination again at a subsequent appearance as per the syllabus and scheme of examination in vogue at the time the candidate took the examination for the first time. This facility shall be limited to the following two years.

iv) Examinee successful at the Semester I, II, III and IV examinations shall, on payment of the prescribed fee, receive a Degree in the prescribed form signed by the Vice-Chancellor.

**12. Guidelines for Setting Question Papers of Semester I, II, III & IV End Examinations :-**

- The question paper shall be set in such a manner so as to cover the complete syllabus as prescribed by the University.
- The duration of the Semester wise End Examination shall be 3.00 Hours per course.
- Question No. 1-10 : 10 long answer (Three Hundred words Approximately) questions carrying 14 marks each covering the complete syllabus, out of which the student is required to attempt five questions
- The evaluation of the Semester IV Project work internal assessment shall be conducted at Institute / Department by the respective subject teacher.
- The result for these examinations shall be declared within time limit as per University norms and communicated to the University within stipulated time.
- The record of conduct of such examination, evaluation and results shall be maintained for a period of at least **One year** by the respective Institute / Department for the verification by the competent authority.

**13. Not Fit for the Course:**

If an examinee fails to pass the M.B.A. programme within FIVE successive years from the date of his/her admission he/she shall be declared Not Fit for the Course (NFC), and shall not be allowed to appear for any previous examination of the programme.

14. The provisions of Ordinance to provide grace marks for passing in a particular head and regarding improvement of Division (Higher class) and Condonation of Deficiency of marks in a subject in the Faculty of Commerce shall apply to each examination under this Direction.
15. Every student have right to challenge the evaluation, if he/she failed in such paper of any doubt in his/her  
Scoring as per the provisions made in respective Direction/ordinance by the Affiliating University.  
The provision regarding Revaluation/Challenge to valuation for the given subject of a particular End Semester Examination shall be applicable as specified in the relevant Direction/ordinance.
16. Miscellaneous Industrial Tour: To make students understand the various aspects of business; college/ Institute/ Department may organize industrial visits to the industrial/ business houses.

Gadchiroli.  
Date:- 24/08/2016

Sd/-  
Dr. N. V. Kalyankar  
Vice-Chancellor,

**GONDWANA UNIVERSITY, GADCHIROLI**

**Appendix - A**

**MASTER OF BUSINESS ADMINISTRATION**

**(TWO YEARS COURSE IN FACULTY OF COMMERCE)**

**COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM**

**I – SEMESTER**

| Area                  | Unique Subject Code (USC) | Subject                                       | Teaching Scheme |    |             |                | Examination Scheme       |            |                                |       |                    |
|-----------------------|---------------------------|---|-----------------|----|-------------|----------------|--------------------------|------------|--------------------------------|-------|--------------------|
|                       |                           |   | Total Hours     |    |             | No. of Credits | Theory                   |            |                                |       |                    |
|                       |                           |   | L               | T  | Total Hours |                | Duration of Paper (Hrs.) | Max. Marks | Max. Marks Internal Assessment | Total | Min. Passing Marks |
|                       |                           |   |                 |    |             |                |                          |            |                                |       |                    |
| Core Course           | PCB1C01                   | Principles of Management                      | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB1C02                   | Managerial Economics                          | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB1C03                   | Found. Course in Marketing & Sales Management | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB1C04                   | Found. Course in HRM                          | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
| Compulsory Foundation | PCB1F05                   | Financial Accounting                          | 25              | 15 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB1F06                   | Quantitative Techniques                       | 25              | 15 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB1F07                   | Business Legislation                          | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB1F08                   | Computers for Managers                        | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
| <b>SEMESTER TOTAL</b> |                           |   | 230             | 90 | 320         | 32             | -                        | 800        |                                |       |                    |

**L= LECTURES    T= THEORY    ESE= END SEMESTER EXAMINATION    IE= INTERNAL EVALUATION**

**GONDWANA UNIVERSITY, GADCHIROLI**      **Appendix - B**  
**MASTER OF BUSINESS ADMINISTRATION**  
**(TWO YEARS COURSE IN FACULTY OF COMMERCE)**  
**COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM**  
**II – SEMESTER**

| Area                  | Unique Subject Code (USC) | Subject                               | Teaching Scheme |    |             |                | Examination Scheme       |            |                                |       |                    |
|-----------------------|---------------------------|---------------------------------------|-----------------|----|-------------|----------------|--------------------------|------------|--------------------------------|-------|--------------------|
|                       |                           |                                       | Total Hours     |    |             | No. of Credits | Theory                   |            |                                |       |                    |
|                       |                           |                                       | L               | T  | Total Hours |                | Duration of Paper (Hrs.) | Max. Marks | Max. Marks Internal Assessment | Total | Min. Passing Marks |
|                       |                           | ESE                                   | IE              |    |             |                |                          |            |                                |       |                    |
| Core Course           | PCB2C01                   | Organizational Behavior & development | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB2C02                   | Environment Management                | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB2C03                   | Cost & Management Accounting          | 25              | 15 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB2C04                   | Entrepreneurial Development           | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
| Compulsory Foundation | PCB2F05                   | Business Research                     | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB2F06                   | Financial Management                  | 25              | 15 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB2F07                   | Strategic Management                  | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|                       | PCB2F08                   | Technology & R&D Management           | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
| <b>SEMESTER TOTAL</b> |                           |                                       | 230             | 90 | 320         | 32             | -                        | 800        |                                |       |                    |

**L= LECTURES      T= THEORY      ESE= END SEMESTER EXAMINATION      IE= INTERNAL EVALUATION**

**GONDWANA UNIVERSITY, GADCHIROLI**

**Appendix - C**

**MASTER OF BUSINESS ADMINISTRATION**

**(TWO YEARS COURSE IN FACULTY OF COMMERCE)**

**COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM**

**III – SEMESTER**

| Area   | Unique Subject Code (USC)                           | Subject                                 | Teaching Scheme |    |             |                | Examination Scheme       |            |                                |       |                    |
|--|---|---|-----------------|----|-------------|----------------|--------------------------|------------|--------------------------------|-------|--------------------|
|  |   |   | Total Hours     |    |             | No. of Credits | Theory                   |            |                                |       |                    |
|  |   |   | L               | T  | Total Hours |                | Duration of Paper (Hrs.) | Max. Marks | Max. Marks Internal Assessment | Total | Min. Passing Marks |
| ESE  |   | IE                                      |                 |    |             |                |                          |            |                                |       |                    |
| Core Course                                    | PCB3C01   | Applied Operations Research             | 25              | 15 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|  | PCB3C02   | Business Ethics & Corporate Governance  | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
| Compulsory Foundation                          | PCB3F03   | Project Management & Quality Management | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
|  | PCB3F04   | Public System Management                | 30              | 10 | 40          | 4              | 3                        | 70         | 30                             | 100   | 50                 |
| Elective Foundation Gr. (Choose any 1 or both) | SP-I - 1<br>For subject code see 'Pool of Subjects' | Specialization I - 1                    | 30              | 10 | 40          | 5              | 3                        | 70         | 30                             | 100   | 50                 |

|  |  |                       |     |    |     |    |   |     |    |     |    |
|--|--|-----------------------|-----|----|-----|----|---|-----|----|-----|----|
| Specialization Gr.<br>From A/B/C of III Sem. pool                      | SP-I - 2<br>For subject code see 'Pool of Subjects'  | Specialization I - 2  | 30  | 10 | 40  | 5  | 3 | 70  | 30 | 100 | 50 |
| Elective Gr.<br>(Choose any 1 Gr. From D/E/F/G/H/I/J of III Sem. pool) | SP-II - 1<br>For subject code see 'Pool of Subjects' | Specialization II - 1 | 30  | 10 | 40  | 5  | 3 | 70  | 30 | 100 | 50 |
|  | SP-II - 2<br>For subject code see 'Pool of Subjects' | Specialization II - 2 | 30  | 10 | 40  | 5  | 3 | 70  | 30 | 100 | 50 |
| <b>SEMESTER TOTAL</b>  |  |                       | 235 | 85 | 320 | 36 | - | 800 |    |     |    |

**L= LECTURES    T= THEORY    ESE= END SEMESTER EXAMINATION    IE= INTERNAL EVALUATION**

**Note: - If only 1 Gr. Is chosen from elective foundation (A/B/C), then choose any 1 Gr. from elective (D/E/F/G/H/I/J)**





|                       |  |                       |             |        |     |    |   |     |    |     |    |
|-----------------------|--|-----------------------|-------------|--------|-----|----|---|-----|----|-----|----|
|                       | 'Pool of Subjects'                                   |                       |             |        |     |    |   |     |    |     |    |
| Chosen Elective Group | SP-II - 3<br>For subject code see 'Pool of Subjects' | Specialization II - 3 | 3<br>0      | 1<br>0 | 40  | 5  | 3 | 70  | 30 | 100 | 50 |
|                       | SP-II - 4<br>For USC see IV Semester Pool            | Specialization II - 4 | 3<br>0      | 1<br>0 | 40  | 5  | 3 | 70  | 30 | 100 | 50 |
|                       | For subject code see 'Pool of Subjects'              | Specialization II - 5 | 3<br>0      | 1<br>0 | 40  | 5  | 3 | 70  | 30 | 100 | 50 |
| <b>SEMESTER TOTAL</b> |  |                       | 1<br>8<br>0 | 6<br>0 | 240 | 40 | - | 800 |    |     |    |

**L= LECTURES T= THEORY ESE= END SEMESTER EXAMINATION IE= INTERNAL EVALUATION**